

Competitividad internacional mediante las TIC

Eficiencia y transparencia

= exact

And it all comes together.



Retos de la empresa internacional



- Incremento de la complejidad (“clustering”)
- Deslocalización en países de bajo coste
- Visibilidad en tiempo real de las oficinas locales
- Cumplimiento de las regulaciones
- Cambios organizacionales (compras y adquisiciones)

1. Avalado por Panorama Consulting Group

Soluciones de gestión en las filiales de empresas internacionales



1. No hacer nada...

= exact



2. Implementar una solución de consolidación centralmente

= exact



3. Implementar un tier-1 en las filiales

= exact



3. Una única solución tier-1 para todos los países

= exact



4. Implementar un tier-2 en las filiales

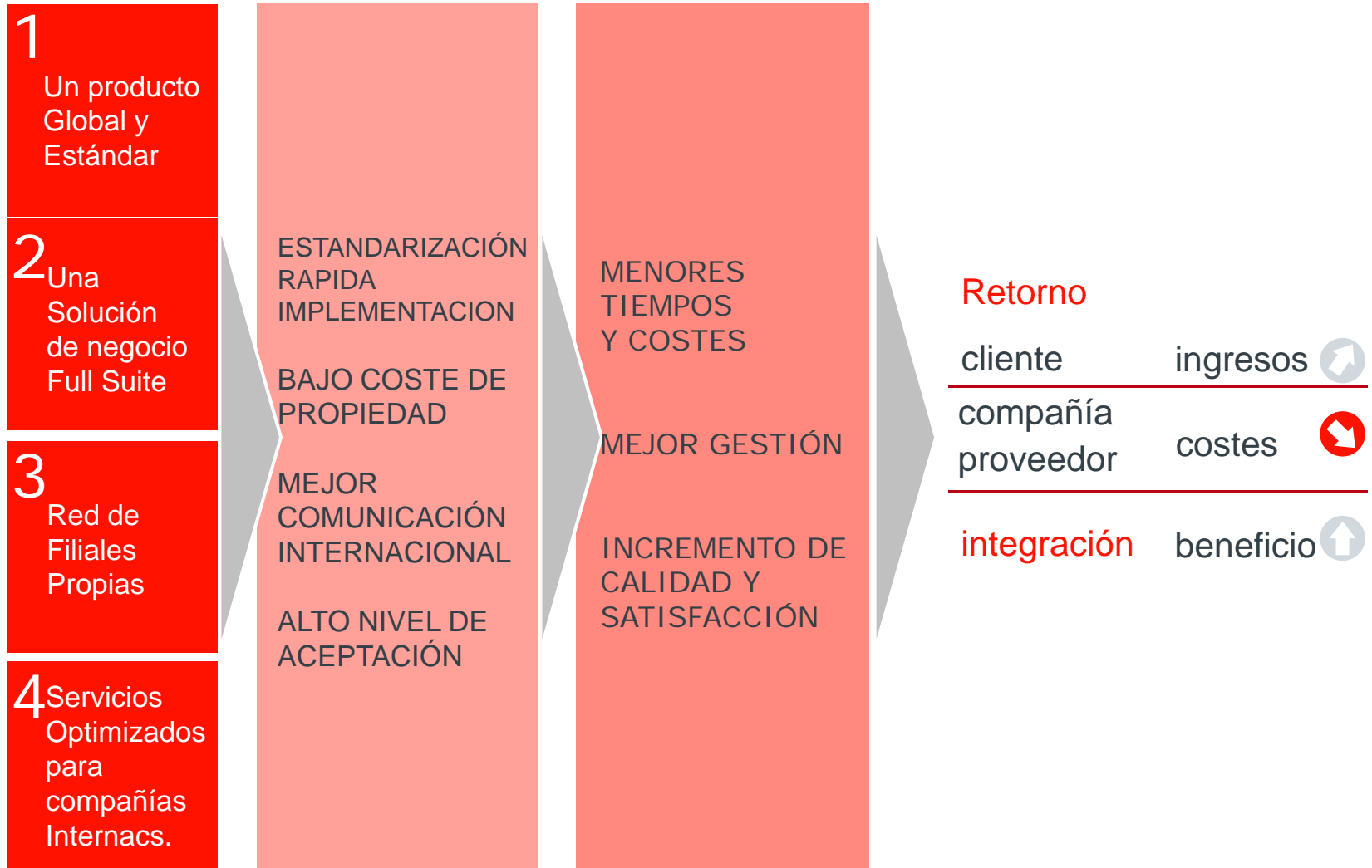
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¿Qué tiene que exigir a su
partner tecnológico en sistemas
de información?

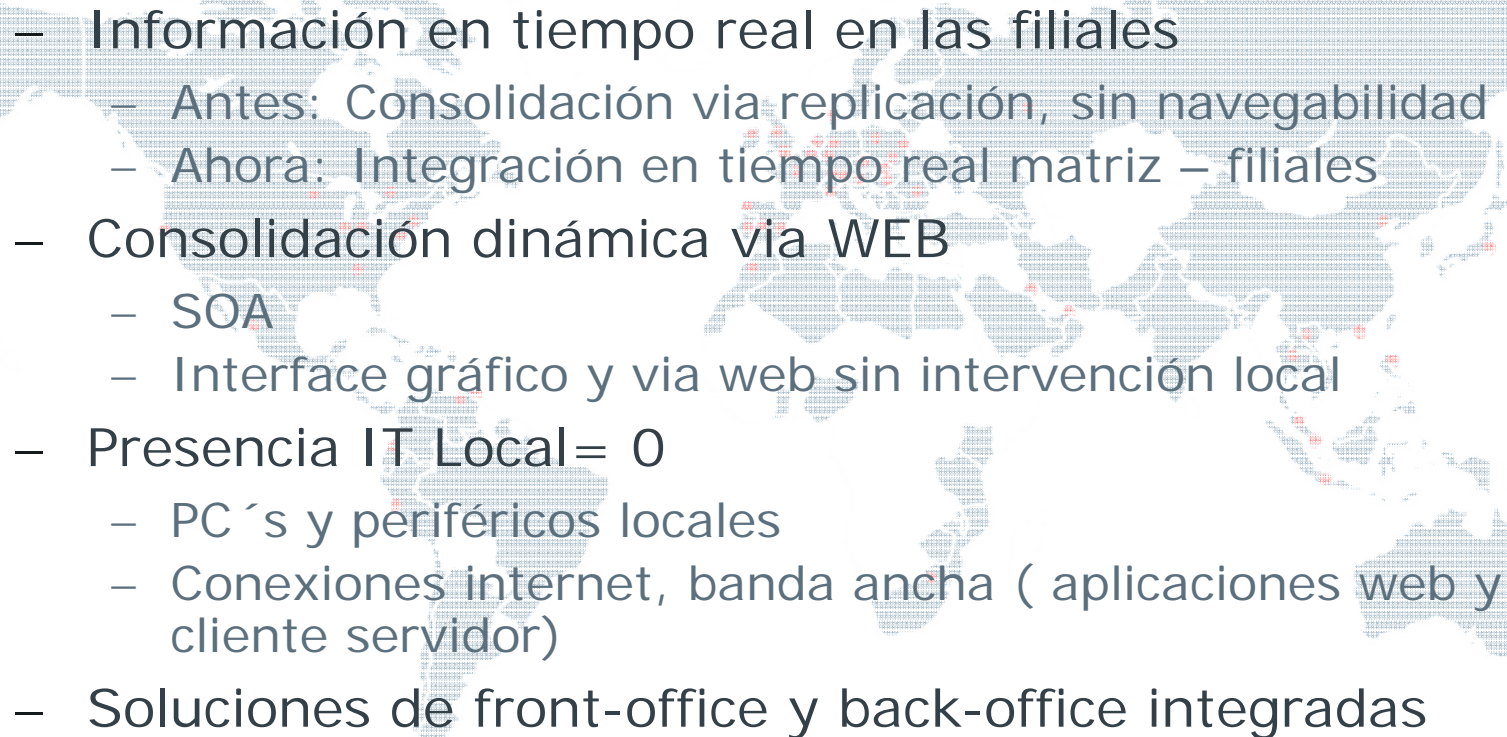
Garantizar el ROI

= **exact**



Tendencias hacia la multinacional transparente

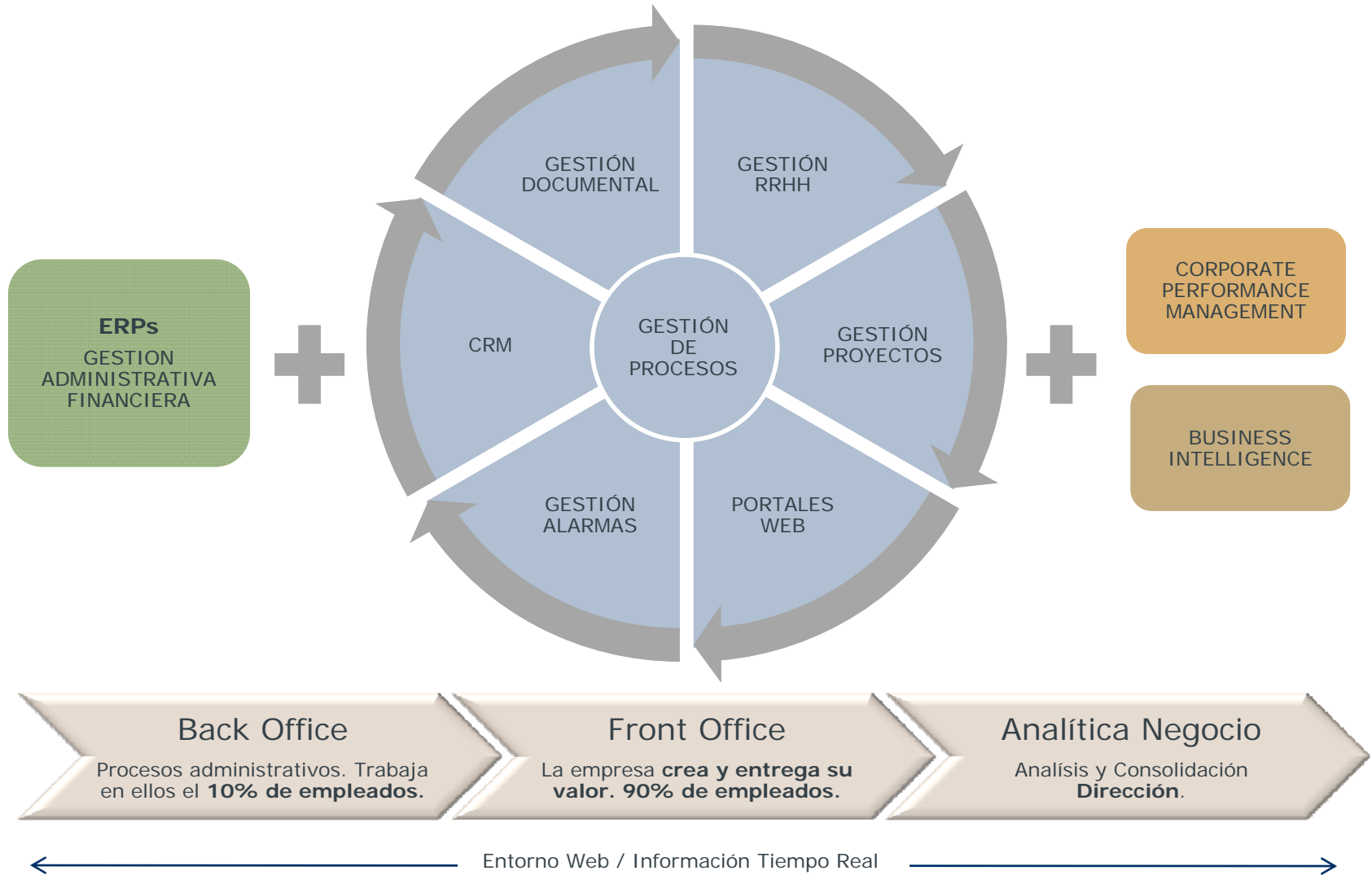
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- Información en tiempo real en las filiales
 - Antes: Consolidación via replicación, sin navegabilidad
 - Ahora: Integración en tiempo real matriz – filiales
 - Consolidación dinámica via WEB
 - SOA
 - Interface gráfico y via web sin intervención local
 - Presencia IT Local= 0
 - PC´s y periféricos locales
 - Conexiones internet, banda ancha (aplicaciones web y cliente servidor)
 - Soluciones de front-office y back-office integradas



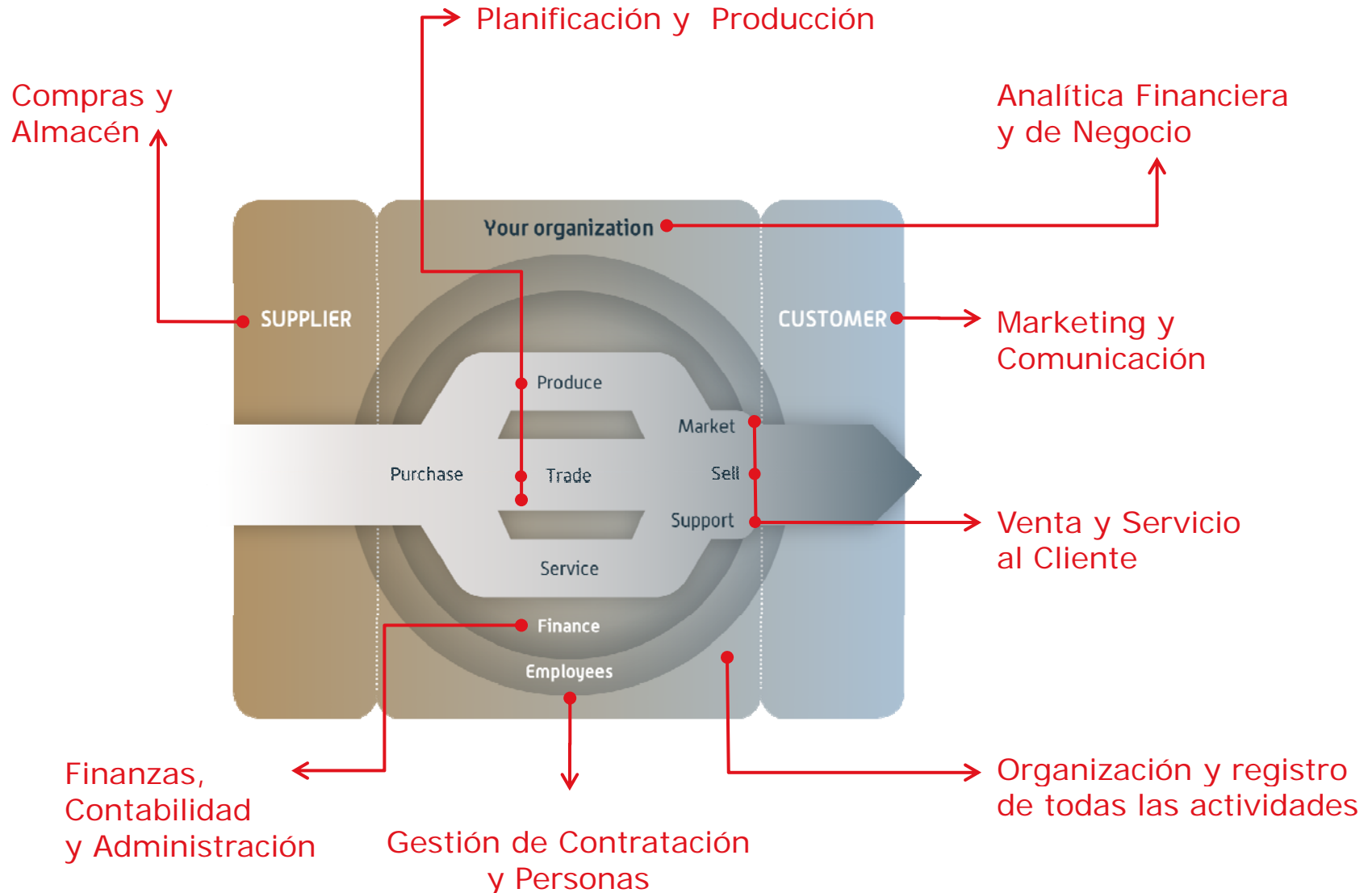
Tendencia en gestión: Entornos integrados y colaborativos

= **Exact**



Una única solución para la gestión de parte o todo el ciclo de valor

= Exact



Soluciones multidioma y multilegislación

Centros de
Desarrollo

Consultoría
Propia

Soporte
Local

Integración, soporte local y ahorros ⁽¹⁾ de hasta un 75% para PYMES internacionales o subsidiarias medianas de grandes multinacionales.

1. Avalado por Panorama Consulting Group

Exact International Business Network

eibn.exact.com



Keep in touch with networking



A screenshot of the Exact International Business Network website. The page features a navigation bar with links for "About", "Agenda", "Speakers", and "Register", along with a search bar. The main content area includes the Exact logo and the title "Exact International Business Network". A large image shows a modern, brightly lit atrium with a curved glass ceiling. Below the image, there are sections for "The Exact International Business Network", "Agenda", "Speakers", "LinkedIn", and "Register".

The Exact International Business Network

In 2010, Exact created the Exact International Business Network (EIBN), a forum for decision-makers in international business within EMEA and APAC. The events hosted by this network will bring financial experts and executive peers together to share critical economic figures and best practices for international growth. In addition to panel discussions, the sessions provide executives with an opportunity to network, debate challenges and explore successful models.

The first of the EIBN events, "Gateway to International Growth", is scheduled for September 2 at Exact headquarters in Delft. Exact Managing Director EMEA and APAC, Roland Rott, will personally host this session, focusing on the outlook for international growth, in particular in emerging markets.

Future Exact International Business Network events will be held in Paris, London and Munich, offering a range of internationally operating companies insights from local experts and guidance on how to grow their business, as well as Exact's own experience and expertise from operations in over 125 countries.

Agenda
For details on the event agenda, [click here](#) »

Speakers
To find out more about the guest speakers, [click here](#) »

LinkedIn
To stay informed about ongoing EIBN events, join our [LinkedIn group](#) »

Register
We welcome your attendance. To register, [click here](#) »

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Exact International Business Network

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- Debate challenges and explore successful models for conducting international business.
- The network will regularly host free events, bringing financial experts and executive peers together to examine critical economic figures and best practices.
- Online networking via a moderated LinkedIn group
- eibn.exact.com/



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Exact. And it all comes together.



Thank You!

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